

June 2011

EXECUTIVE DIRECTOR'S MESSAGE:

Robert H. Pope



Here in Ohio, we are fortunate in that we do not have State Agencies or the State Legislature attacking our industry, as is happening in several other States.

This all being good, we should not assume that it is never going to happen to us. Misinformation about our industry can spread quickly resulting in negative actions. We need to be diligent in maintaining communication with State regulatory agencies and with our Legislature.

Currently, we monitor bills that are being introduced in the State Legislature, watching for any that might impact our industry. We also have open lines of communication with State Agencies such as the Ohio Department of Health, the Ohio EPA and the Ohio Department of Natural Resources and monitor any rule revisions that affect us.

The only way to maintain this proactive approach is to have a strong State Association. In that way, if an issue does arise, we can address it quickly, because we have a structure within OWQA to react and to communicate with our members.

So, to all OWQA members, thank you for your support of the Association and seeing the advantage of having a strong association that can be proactive in representing our interests. To those of you that are not OWQA members, please join. The larger number of members in our association, the more effective we can be. We also need your input as well as your financial support through you dues dollars. For a membership application and more information on OWQA go to our website www.owqa.org.

BOARD OF DIRECTORS

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Clearwater Systems, Inc., Akron

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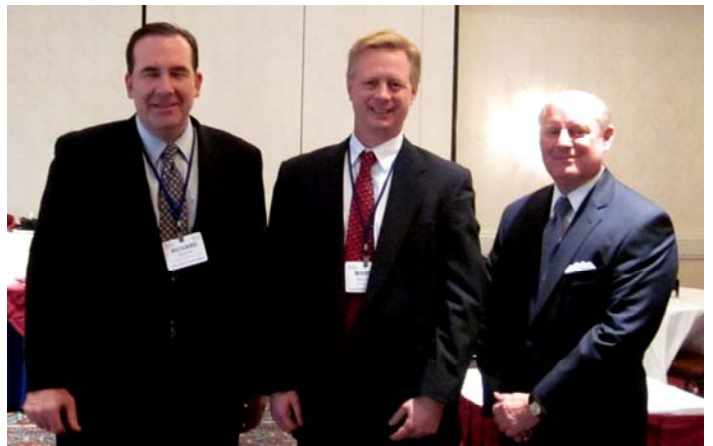
Memmer's Water Tech Inc., Defiance

SUCCESSION PLANNING SEMINAR ONE OF THE BEST

The Association's Succession Planning Seminar held March 31st was very informative, and presented in a new unique style.

Representatives from the Legal Firm of Dunlevey, Mahan and Furry; CPA Firm of Kentener Sellers gave a detailed presentation on all aspects of Succession Planning. The unique aspect of this seminar is that in the afternoon, participants could schedule private sessions with any or all of the speakers to discuss their own particular circumstance and get their questions answered.

The response was good and we plan to offer this seminar on an annual basis.



The Indiana Water Quality Association is opening up their Annual Conference to OWQA Members at the IWQA Member Price!

THE LODGE:

This year IWQA will be returning to the Swan Lake Resort! Join us this year and be one of the first to play on the recently revamped golf courses. You may remember them as the East and West Courses, but they are back and better than ever as the Silver and Black Courses. Dramatic improvements have been made to both the course layouts and to the fairway layouts. Our Golf Outing will be held on the Silver Course this year.



Special Features of Swan Lake: There are three lit tennis courts available with complimentary rackets and balls. They have a family practice 9-hole golf course, a recreational fishing pond (no license required), fire rings and a horseshoe ring. If you're up for a little more fun, take some time to play a board game out on the patio.

The Pool & Fitness Center: Your lodging experience is fully complimented by the resort's state of the art fitness facility and indoor and outdoor swimming pools. They also have two

jacuzzis and saunas for both men and women. Need to maintain that tan? Hop in the tanning bed for a little early-season color.

The Spa: They say that five minutes of therapeutic massage from human hands is equivalent to two hours of sleep. The Spa is ready to assist you in your rejuvenation. Choose from a variety of reasonably priced facial and body therapies. You can also take advantage of their hair and nail treatments. If you are planning to make The Spa a part of your visit, it was recommended to us that you make your appointment in advance of the Convention. 800-582-7539

Accommodations: Swan Lake Golf Resort takes their guests' comfort very seriously. You will find comfortable and well appointed accommodations complete with the in-room amenities that seasoned resort guests have come to expect. This includes wireless internet, coffee service, wall safes, ironing stations, hair dryers, vanity mirrors and more. Swan Lake offers these amenities in each one of their deluxe hotel rooms, suites, log cabins, cottages and in their new Fairway Villas. There truly is something for everyone at Swan Lake Golf Resort. For more information about The Swan Lake Resort, go to www.swanlakeresort.com.

For Reservations call 1-800-582-7539 Just mention the [Indiana Water Quality Association hotel room block by June 1st](http://www.indianawaterquality.org) to ensure your special room rate of \$109.00 per night.



GOLF OUTING:



In 2009 the decision was made to re-design the golf courses of Swan Lake. The renovations are now complete and we will be playing on the all new Silver Course. The Silver Course provides all players with a chance to shoot their career round. With some shorter, more strategic layouts and well-placed hazards, this course will prove challenging and rewarding for all levels of play.

FEATURED EXHIBITORS:



A Great Venue Centrally Located Near These Midwest Cities:

- Chicago, IL 90 Miles
- Indianapolis, IN 135 Miles
- South Bend, IN 30 Miles
- Columbus, OH 275 Miles
- Fort Wayne, IN 80 Miles
- Cleveland, OH 290 Miles

Swan Lake Resort is located 9.5 miles west of US 31 off US 30 near Plymouth, IN. From US 31, head west on US 30. Drive 5.8 miles. Turn right off US 30 at the Tyner Exit onto Queen Rd. Make an immediate left on to Plymouth-LaPorte Trail. Swan Lake Resort is 4 miles NW of US 30.

When coming from the West on US 30, you will pass Yogi Bear's Jellystone Campground. At the Tyner Exit, make a left turn off US 30 on to Queen Rd. Make another immediate left on to Plymouth-LaPorte Trail.



Conference Schedule

Thursday, June 16, 2011

- 7:00 a.m. - 10:00 a.m. **Registration Open**
(Salon 1 Foyer)
- 7:00 a.m. - 10:00 a.m. **WQA Certification Exam**
(Garden Court East)
Requires separate registration
- 7:00 a.m. - 10:00 a.m. **Exhibitor Tabletop Setup**
(Salon 1)
- 8:00 a.m. - 9:30 a.m. **Board of Directors Meeting** Breakfast Served
(Golfers Dining Room)
- 10:30 a.m. - 3:30 p.m. **Golf Outing** Shotgun Start, Box Lunch Included
(Silver Course)
Requires separate registration
- 4:00 p.m. - 7:00 p.m. **Registration Open**
(Salon 1 Foyer)
- 4:00 p.m. - 7:00 p.m. **Reception and Tabletops Open**
(Salon 1)
Open to all registered Vendor Exhibitors and all registered Dealers at no charge. Also open to Dealers who bring a "Free Pass". Includes hors d'oeuvres and one drink ticket.
- 6:30 p.m. - 7:00 p.m. **Golf and Service Awards Presented**
(Salon 1)

Friday, June 17, 2011

All Friday Activities will take place on the Tradeshow Floor in Salon 1

- 7:00 a.m. - 12:00 p.m. **Registration Open**
(Salon 1 Foyer)
- 7:30 a.m. **Continental Breakfast**
- 8:00 a.m. - 8:30 a.m. **Annual Meeting**
Includes IWQA/OWQA Marketing Program Update
- 8:30 a.m. - 9:15 a.m. **Seminar 1**
WQA Legislative & Technical Update
with David Loveday of the WQA
- 9:15 a.m. - 10:15 a.m. **Final Tabletop Session**
- 10:15 a.m. - 10:30a.m. **Exhibitor Tear-Down**
- 10:30 a.m. - 11:15a.m. **Seminar 2**
Disinfection/Sanitization Procedures of Water Softeners & RO Units
Justin Ramsey of Pro Products will be speaking about Specifying the Best Disinfection Technology Options in Residential/Commercial Applications as well income opportunities through sanitization.
- 11:15 a.m. **Seminar 3**
How Do Wage And Hour Laws Affect Your Business Hiring Practices
with Attorney Steve Watring of Dunlevey, Mahan & Furry

Conference Sponsorship

Company Name _____

Sponsor Name _____

Address _____

City _____ State _____ Zip _____

Phone: _____ Fax _____

****All sponsorships will include pre & post-event recognition as well as onsite event signage!****

Convention Sponsorships:

~~Nametag Sponsor~~
Will include your name and your logo on each nametag



~~Handout Sponsor~~
Will include your name and your logo on each seminar handout packet



Thursday Reception Food Sponsorship \$200.00

Thursday Reception Beverage Sponsorship \$200.00

Friday Breakfast Seminar Sponsorship \$350.00

Golf Outing Sponsorships:

Box Lunch Sponsor \$200.00

~~Longest Drive Prize Sponsor~~



~~Closest to the Pin Prize Sponsor~~



~~Beverage Cart Sponsor~~



Hole Sponsors Still Available \$75.00



Payment Information:

Check made payable to IWQA Visa MasterCard Am. Ex

Card Number _____ Exp. Date _____

Signature _____ Billing Zip _____

All Sponsorships MUST be paid prior to setup



2011 IWQA Convention & Golf Outing

June 16th - 17th, The Swan Lake Resort, Plymouth, IN

Company Name: _____

Company Address: _____

City: _____ ST: _____ ZIP: _____

Phone: _____ Fax: _____

Email: _____ URL: _____

DEALER REGISTRATION

Please Duplicate Form As Necessary

Attendee's Name: _____

<u>Dealer Fees:</u>	<i>Please Circle</i>	Member	Non-Member
Thursday Reception and Trade Show		FREE	FREE
Thursday Golf Outing		\$ 95.00	\$ 95.00
Friday Seminars and Trade Show		\$135.00	\$165.00
Total Dealer Registration:		\$ _____	\$ _____

EXHIBITOR REGISTRATION

Each Exhibitor will receive a 6 foot draped table

Exhibitor Representatives Names: 2 reps per exhibit are complimentary. Additional reps are \$25.00 each.

Golf yes no _____ Golf yes no

Golf yes no _____ Golf yes no

<u>Exhibitor Fees:</u>	<i>Please Circle</i>	Member	Non-Member
Exhibitor Fees (per tabletop)		\$ 325.00	\$ 425.00
Non-Exhibiting Manufacturer/Distributor			
Trade Show Admission (per person)		\$ 325.00	\$ 425.00
<i>ALL SUPPLIERS, MANUFACTURERS & DISTRIBUTORS MUST PURCHASE A TABLETOP OR REGISTER TO ENTER THE TRADESHOW FLOOR</i>			
Multiple Table Discount (less 10% off tables)		\$ (_____)	\$ (_____)
Additional Representatives (per person)		\$ 25.00	\$ 25.00
Thursday Golf Outing (per person)		\$ 95.00	\$ 95.00
Total Exhibitor Registration:		\$ _____	\$ _____

Payment Information:

Make checks payable to IWQA or pay by Visa, MasterCard or American Express.

Credit Card Number _____ Exp. Date _____

Signature _____ Billing Zip Code _____

Dealer Registration Cancellations must be made 5 business days in advance for refund.

Exhibitor Tabletop Cancellations must be made 10 business days in advance for refund.

Please Return Registration and Sponsor Forms To:

MAIL: 2077 EMBURY PARK RD. DAYTON, OHIO 45414
FAX: 937-278-0317 EMAIL: IWQA@ASSNSOFFICE.COM



WWW.IWQA.ORG

FREE Admission Tradeshow Pass

Name _____
Company Name _____
Address _____ City _____ Zip _____
Phone _____ Fax _____ Email _____
Would you like info on: IWQA Membership IWQA Committee Participation Other _____



IWQA's ANNUAL TRADESHOW ♦ 4:00 PM - 7:00 PM ♦ JUNE 16, 2011 ♦ The Swan Lake Resort ♦ 5203 Plymouth-LaPorte Tr. ♦ Plymouth, IN

THIS PASS GOOD FOR CONTRACTORS & DEALERS ONLY - NON EXHIBITING SUPPLIERS, MANUFACTURERS & DISTRIBUTORS MUST REGISTER

FOR MORE INFORMATION PLEASE CALL: 888.294.0084 OR GO ONLINE TO: WWW.IWQA.ORG

FREE Admission Tradeshow Pass

Name _____
Company Name _____
Address _____ City _____ Zip _____
Phone _____ Fax _____ Email _____
Would you like info on: IWQA Membership IWQA Committee Participation Other _____



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How Work Is Performed Is 'Critical' Factor In Determining Worker Status, Attorneys Say

SAN JUAN, Puerto Rico—With the existence of multiple tests and factors to determine whether a particular individual is an employee or independent contractor, employment law attorneys March 25 said control over how an individual performs his or her work is a “critical” factor in making status determinations.

Speaking at the midwinter meeting of the Employment Rights and Responsibilities Committee of the ABA Section of Labor and Employment Law, Julie A. Totten, a management attorney with Orrick, Herrington and Sutcliffe in Sacramento, Calif., noted the importance of properly classifying workers given the recent crackdown by state and federal agencies, in particular the Labor Department, to eliminate worker misclassification.

“They're very serious about this effort,” she said.

Totten and John Stember, a plaintiff's attorney with Stember Feinstein Doyle Payne & Cordes in Pittsburgh, and Joseph Y. Ahmad, an attorney with Ahmad, Zavitsanos & Anaipakos in Houston, all agreed that courts that have applied the various factors and considered the totality of the circumstances in each case to determine employee or independent contractor status have reached many different conclusions.

“The results are all over the map,” Ahmad said, referring specifically to multiple lawsuits concerning the worker status of Federal Express drivers.

Stember said courts also have gone “several different ways” in cases involving the worker status of television cable installers and exotic dancers.

Totten added that courts rule differently even in cases “with the exact same facts,” making it “more challenging” for practitioners to advise employer clients.

NEW OHIO EPA RULES ON CLASS V WELL DISCHARGE PERMITS IN EFFECT NOW

The Ohio Environmental Protection Agency (Ohio EPA) Division of Drinking and Ground Waters (DDAGW) proposed amendments to the Class V well rules to allow, without a permit and in specific instances, minimal discharge of wastewater resulting from the treatment of drinking water. Currently, all such discharges are required to have a permit.

Under the new rules, a permit is not always necessary in these instances based on the dilution of the wastewater being discharged (and the reduction of total dissolved solids or TDS). Within certain guidelines, wastewater resulting from ion exchange and from a filter system for removal of iron or manganese or both will not require a permit.

The new rule looks to be positive development for our industry as it reduces costs for some businesses which will no longer be required to pay for a permit to inject these discharges.

The effective date of the rule with proposed revisions was May 2, 2011. You can see the new rule in its entirety at: http://epa.ohio.gov/portals/28/documents/rules/Final/3745-34-11_effective_5-2-11.pdf

Feel free to also contact the OWQA office and we can fax or email it to you directly.



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*— Jackie Schumacher
ABA Water Systems*

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www.abawatersystems.com



ABA Water Systems, Inc.
226 West Broadway
Plainview, MN 55964 USA
Fax: (507) 534-4178

SPECIAL ADVISORY: CDC Plans Major Report on Potential for Adverse Health Impacts from Private Drinking Water Supplies, Including Household Water Wells

National Ground Water Association Advisory Notice 12/21/2010

The federal Centers for Disease Control and Prevention is researching studies that show a link between private drinking water supplies (non-SDWA regulated) and the increased risk of disease or illness. CDC expects to use the research results to release a report, and/or ask the National Institute of Medicine to develop a report, intended to raise public and policymaker awareness of private drinking water supply issues and garner support for additional CDC actions in this area.

At the same time, CDC is working to (1) identify the location of household water well systems and other private drinking water supplies, (2) determine what data are available for these systems, and (3) evaluate the accessibility of that data. Currently, the agency is partnering with seven states: Florida, Kentucky, Maine, Minnesota, North Carolina, Oregon, and Wisconsin. These states are inventorying and assessing existing data sets including water quality testing results and looking at other issues relevant to the three questions.

CDC's ultimate goal, which the industry works to support every day, is to ensure that the 39 million private well owners have access to clean, safe water.

What should the industry do related to this initiative?

Continue your work to help your customers obtain drinking water through properly constructed, maintained, and tested private water well systems. Additionally, if you have not already done so:

- Educate yourself about the groundwater quality in your service area—contact your state geological survey or environmental agency.
- Use the information gained regarding groundwater quality conditions to avoid, to the extent possible, areas with higher levels of groundwater contaminants of health concern as water well production zones and to educate your customers.
- Do your part to minimize the number of bacteria samples that fail. Properly construct, develop, clean, and disinfect the well system.
- Don't try to defend what occurs naturally in groundwater or is caused by conditions largely beyond the ability of the water well contractor to control without water treatment.
- Offer water treatment, as needed, to current and past customers. Work one on one with your customers to address their needs either through services your firm offers or through partnerships with reputable water treatment professionals.

BWC E-News – April 2011

BWC Plans Expansion of Safety Council Program

BWC Administrator/CEO Stephen Buehrer announced the continuation and proposed expansion of the Safety Council Rebate Incentive Program. Buehrer's proposal includes revising program requirements to provide an additional opportunity to reduce overall premium costs for nearly 100,000 more Ohio employers.

"We know that those employers who are most active in taking control of their safety programs are the most successful in preventing claims and managing workers' compensation costs," Buehrer told 1,400 Ohio employers and safety professionals attending the 81st Ohio Safety Congress & Expo. "I believe good safety programming ought to be good for all employers across the state."

Under the proposal, the program will not only continue, but also will be expanded to allow group-rated employers to participate in safety councils and earn a 2 percent performance rebate for demonstrating improvements in workplace safety. This would be in addition to receiving their group rating discount.

Buehrer will soon present the proposal to the BWC Board of Directors for their consideration. Visit ohiobwc.com for more information about the Safety Council Program.



**THE OHIO WATER QUALITY
ASSOCIATION**

**2077 Embury Park Rd.
Dayton, Ohio 45414**

PH: 937-278-0308

FX: 937-278-0317

www.owqa.org

The Indiana Water Quality Association is opening up their Annual Conference to OWQA Members at the IWQA Member Price! IWQA and OWQA are working together to offer their members more services and educational opportunities. This year's Conference will be held at the beautiful Swan Lake Resort. It will be an excellent conference with some great golfing. Registration information is enclosed.

If you would like additional information about the WQA Testing that will be offered at the conference, contact Rachel at 937-278-0308.



REGISTER TODAY!

*IWQA 2011 Convention & Golf Outing
June 16-17, 2011*

*The Swan Lake Resort
5203 Plymouth-LaPorte Trail
Plymouth, Indiana 46563*